



Instructions: Publishing multiple papers from the same dataset

ETP encourages scholars to make investment in extensive data collection efforts and/or data organization efforts so as to advance knowledge accumulation in entrepreneurship. As a result, we are in favor of and want to encourage multiple papers being written on the basis of the resulting datasets. In order to reach this knowledge accumulation, it is important that authors are transparent regarding how papers build on one another and how insights from one paper potentially lead to the updating of assumptions in the next paper. Further, ETP wants to work against piecemeal and opportunistic publication.

Therefore, if you are working on, or have written, papers on the basis of the same dataset please follow these guidelines as you submit your paper to ETP:

1. In the paper, be honest and open about the existence of your prior work. Cite it where appropriate and in an appropriate manner. For example, rather than writing “We follow Wiklund et al. (2017) and measure performance with the three items ...” write “We relied on the same original three item performance measure as in our prior work (Anonymous, 2017)”.
2. In order to not compromise the double blind process, cite your own work as “Anonymous”. For example, in the text write “We relied on the same measure as in our prior publication (Anonymous, 2017)” and in the reference list write “Anonymous (2017). Details omitted for double-blind reviewing”.
3. For the sake of consistency across papers, as a general rule, include in your analyses ALL variables that you have found important in prior papers in order to avoid bias, and to ensure that your papers collectively tell a coherent story. If you exclude variables deemed important in your prior work, explicitly state why.
4. For the sake of consistency across papers, if you redefine the variables, and/or measures, explicitly state how and why.
5. In your cover letter, please provide complete referencing to all of your prior and/or ongoing research using the same dataset no matter how small the overlap. Be prepared to submit the papers to the editor if requested. The papers will be treated as confidential by ETP and NOT be shared.
6. Please append to the cover letter a table with the following information, containing all prior and/or ongoing research using the same dataset and your ETP submission:
 - a. Research focus/research questions.
 - b. Theory/theoretical framework.
 - c. Dependent variables (including discussion of use of same/similar variable with different labeling).
 - d. Independent variables (including discussion of use of same/similar variable with different labeling).
 - e. Control variables (including discussion of use of same/similar variable with different labeling).
 - f. Any unique aspects of the sample drawn from the database (e.g., partial sample based on years or attributes).



The following works provide some context, and I recommend you read them if you have any general questions.

American Psychological Association. (2010). Duplicate and Piecemeal Publication of Data (pp13-15). In *Publication manual of the American Psychological Association* (6th ed.).

Kirkman, B. L., & Chen, G. (2011). Maximizing your data or data slicing? Recommendations for managing multiple submissions from the same dataset. *Management and Organization Review*, 7(3), 433-446.

Please do not hesitate to contact me via email, should you have any questions or concerns regarding the publication of multiple papers from the same dataset.

Warm Regards,

Professor Johan Wiklund, PhD
Editor-in-Chief: Entrepreneurship Theory and Practice
The Al Berg Chair in Entrepreneurship
Whitman School of Management | Syracuse University
etp@syr.edu