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Journal of Strategic Contracting and Negotiation

Journal of Strategic Contracting and Negotiation, the official journal of the International Association for Contract and Commercial Management (IACCM), is an interdisciplinary peer-reviewed journal focusing on strategic contracting and negotiation, and **welcomes original research on the role of lawyers in organisations and the impact of lawyers on contracting.**

The legal profession, and therefore law schools, are facing significant challenges, some of which pose existential risk for the profession as it currently stands, and others which can provide the impetus for exciting opportunity development.

Legal departments are increasingly squeezed of resources and non-lawyers are replacing trained lawyers in contracting and negotiations. Research shows that lawyers in board rooms provide important benefits, such as a decrease in litigation risk and better financial performance due to a lower propensity for risk taking.

In light of the above **JSCAN is calling for papers that:**

- Consider the strategic importance of lawyers to an organisation's functioning, (both financial and non-financial), particularly in terms of legal and regulatory requirements
- Shed light on the changing nature and role of lawyers and non-lawyers in public, private and/or third sector organisations
- Provide practical insights for policy making and strategic choices in business or government
- Provide insights and food for thought for the design of university education of future lawyers
- Provide evidence and insights into the role and impact of lawyers on contract design, performance and evaluation (including in response to contractual breakdowns and conflict).

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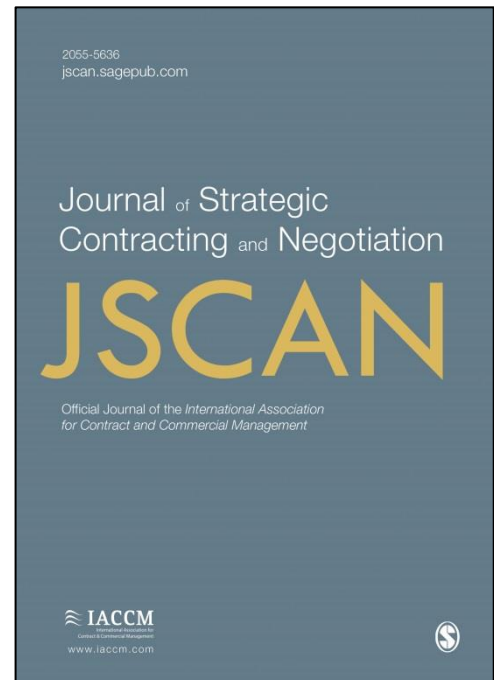
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